

# IS YOUR SOFTWARE THE RIGHT FIT FOR YOU?



**1**

## **FUNCTIONALITY**

Does the software do what you need? Does it sometimes get stretched? Or, simply, cannot do some things.

**2**

## **COMPATIBILITY**

Is it compatible with your other software packages? For example, can you export from your data collection software and import into your analysis software?

**3**

## **MEETING EXPECTATIONS**

Does the software deliver the customer's expectations? If their wants and needs change, is there an upgrade option, a way of handling more complex requirements or delivering a different output?

**4**

## **EASE OF USE**

How easy is it to use? If you are not using it every day, is it intuitive?

**5**

## **SCRIPTING VS GUI**

Whichever you are using, is it the right fit for you?

**6**

## **SUPPORT**

What support do I get? Do I quickly get help to my queries or am I left struggling on my own? Are there tutorials available to help get started and with specific goals?

**7**

## **VALUE**

What value do I get from my software? Are there any long-term gains? Can I learn shortcuts and tricks to improve productivity?

**8**

## **IMPRESSION**

Does it feel right?

**9**

## **PRICE-SENSITIVITY**

Are you just buying on price? If so, be conscious that you are choosing mainly on price.

**10**

## **PRODUCTIVITY**

Does productivity matter?